

TEAM MARKSMEN

# DATA CENTER & CLOUD

## INFRASTRUCTURE CONCLAVE & AWARDS

### CHENNAI CHAPTER | 2026

18<sup>th</sup>  
MAR. 2026

#TMDCCI

# India's Digital Infrastructure Moment

*From Scale to Strategic Control*

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# OVERVIEW



India has entered a decisive phase in its digital infrastructure journey. Over the last decade, the country has built scale at speed, today hosting one of the fastest-growing datacentre and cloud ecosystems globally. With India's digital economy projected to exceed **USD 1 trillion** by the end of the decade, and data consumption growing at over 25–30% annually, the focus is no longer on expansion alone.

## The question now is strategic: how does India move from scale to control?

Digital infrastructure has become foundational to enterprise competitiveness, national security, AI adoption, and economic resilience. Decisions around power availability, cloud architecture, data sovereignty, sustainability, and governance are no longer operational choices, they define who controls digital value, intelligence, and trust. The next chapter of India's infrastructure story will be shaped not by how much is built, but by how intelligently it is designed, secured, and governed.

India is increasingly being viewed not just as a capacity hub, but as a globally trusted digital backbone, supporting hyperscale workloads, regulated industries, AI-led transformation, and sovereign data mandates. As global enterprises reassess geopolitical risk, supply-chain resilience, and regulatory divergence, India's role is shifting from infrastructure provider to strategic digital command centre.

Within this national transformation, Chennai and Tamil Nadu have emerged as a critical inflection point.



*Tamil Nadu today accounts for a significant share of India's installed datacentre capacity, supported by:*

- One of the country's strongest renewable energy ecosystems, particularly in wind and solar
- Strategic subsea cable landings enabling low-latency connectivity to Asia, Europe, and the Middle East
- A deep pool of engineering and digital talent, and
- Policy frameworks designed to support long-term infrastructure investment

Chennai's evolution from a regional datacentre hub to a global digital gateway reflects India's broader shift, from building infrastructure at scale to commanding digital flows, intelligence, and resilience.



## The Datacenter and Cloud Infrastructure Conclave 2026

- Chennai Chapter convenes senior leaders from government, enterprises, hyperscalers, datacentre operators, cloud providers, and ecosystem partners to examine this shift in depth. The conclave moves beyond capacity announcements to focus on the decisions that will define the next decade: AI-ready infrastructure, power strategy, sustainability, cloud and data sovereignty, security, and execution at scale.



Through strategic keynotes, high-impact panels, fireside conversations, and real-world case studies, the conclave will explore how India, and Chennai in particular can convert infrastructure scale into lasting strategic advantage. The dialogue will focus on building infrastructure that is not only scalable, but intelligent, resilient, compliant, and future-ready.

As India reaches this inflection point, the conversation must evolve, from growth alone to strategic control of the digital future.

## WHY PARTICIPATE?

- Access High-Impact Decision Makers
- Showcase Thought Leadership, Not Just Products
- Build Strategic Partnerships & Business Opportunities
- Gain Actionable Market Intelligence
- Influence the Future of Digital Infrastructure
- Strong Visibility & Brand Recall

# WHO WILL PARTICIPATE?

- Global and regional data centre operators
- Cloud Service Providers (IaaS, PaaS, SaaS)
- Hyperscalers and AI infrastructure firms
- Networking and edge computing solution providers
- Energy and cooling technology partners
- Financial institutions (VC/PE) focused on digital infrastructure
- Industry leaders (CEOs, CTOs, CIOs, CDOs and CxOs)
- Policy makers and regulators
- Infrastructure investors
- Academics and technology futurists
- Sustainability and energy efficiency experts
- Enterprise technology leaders
- IT heads from BFSI, telecom, and manufacturing
- Cloud architects and engineers
- Startup founders in cloud and AI
- Consultants and solution integrators



Time	Topic
08:30 - 09:30	<b>Registration &amp; Networking Breakfast</b>
09:30 - 09:35	<b>Welcome Address - Setting the Context by Leadership Team Marksmen Network</b>
09:35 - 09:40	<b>Lamp - Lighting - Illuminating India's Digital Tomorrow</b>
09:40 - 09:50	<b>Opening Address by Presenting Partner</b>
09:50 - 10:05	<b>The Strategic Perspective: Powering India's Digital Core- The Infrastructure Decisions Shaping the Next Decade</b>
	<b>DISCUSSION FOCUS:</b> <ul style="list-style-type: none"> <li>From capacity to capability- India's evolution from rapid capacity addition to building intelligent, resilient digital infrastructure</li> <li>Power as a strategic differentiator- PowerGrid readiness, renewable integration and energy storage for hyperscale growth</li> <li>Intelligent Infrastructure Choices- Balancing Ecosystem/ Talent/ Economic Growth</li> <li>Criticality of Policy, Investments &amp; Execution</li> </ul>
10:20 - 11:00	<b>Introductory Panel: The Tamil Nadu Surge: Analyzing the Critical Drivers Behind India's Premier Data Gateway</b>
	<b>DISCUSSION FOCUS:</b> <ul style="list-style-type: none"> <li>How does Tamil Nadu move from being a regional hub to a Global Transit Pivot for Europe-Asia traffic?</li> <li>Subsea cables, IXPs and network density as Chennai's true competitive advantage</li> <li>Latency, redundancy and global traffic routing as a differentiator</li> <li>Economic Moats: Affordability &amp; Workforce – Tamil Nadu is one of the world's most cost-effective DC locations</li> <li>The Talent Pipeline: Leveraging the concentration of Tech &amp; Engineering talent</li> <li>Future-Proofing- The AI Shift &amp; Deep Tech Policies</li> </ul>
11:00 - 11:15	<b>Industry Case Study I</b>
11:15 - 11:30	<b>Networking Tea</b>
11:30 - 12:00	<b>Fireside Chat: Designing for Dominance: Turning Intelligence into the New Infrastructure Currency</b>
	<b>DISCUSSION FOCUS:</b> <ul style="list-style-type: none"> <li>Criticality of Bridging the Power Gap</li> <li>Designing AI-Ready Infrastructure</li> <li>Advanced cooling technologies (liquid cooling, immersion)</li> <li>Water-positive / water-neutral DC strategies</li> <li>Climate-resilient design for coastal regions</li> <li>Resilience in a Volatile World: Designing for uptime, security and geopolitical risk</li> <li>ROI Beyond CapEx: Measuring the intelligence dividend across efficiency, agility and growth</li> </ul>

12:00- 12:15	<b>Chief Guest Address: Towards a Sunshine Future- Tamil Nadu's Investor-First Approach to Digital Infrastructure</b>
12:15 - 12:30	<b>Industry Case Study II</b>
12:30 - 13:00	<p><b>Trilogue: Rearchitecting India's Cloud Future- Integrating Hybrid, Sovereign and Edge at Scale</b></p> <p><b>DISCUSSION FOCUS:</b></p> <ul style="list-style-type: none"> <li>• Sovereign Cloud Imperatives</li> <li>• Compliance readiness for regulated industries</li> <li>• Cyber resilience, zero-trust architecture &amp; nation-scale security</li> <li>• Edge as an Enabler</li> <li>• Interoperability &amp; Portability</li> <li>• Security &amp; Governance</li> </ul>
13:00 - 14:00	<b>Networking Lunch</b>
14:00 - 14:45	<b>Panel Discussion: From Vision to Velocity: Real-World Datacentre and Cloud Transformation Journeys</b>
14:45 - 15:00	<b>Guest of Honor Address:</b>
15:00 - 15:15	<b>Industry Case Study III</b>
15:15 - 15:45	<p><b>Fireside Chat: India 2030 and Beyond- Infrastructure Decisions Defining India's Digital Economy</b></p> <p><b>DISCUSSION FOCUS:</b></p> <ul style="list-style-type: none"> <li>• Infrastructure as Economic Strategy</li> <li>• Sustainability at core</li> <li>• Policy &amp; Ease of Doing Business</li> <li>• Sovereignty &amp; Security</li> <li>• Futureproofing for AI &amp; Emerging Tech</li> </ul>
15:45 - 16:00	<b>Industry Case Study IV</b>
16:00 - 16:25	<p><b>Advisory Board Dialogue: Summing It Up- The Road Ahead towards a Global Digital Getaway</b></p> <p><b>DISCUSSION FOCUS:</b></p> <ul style="list-style-type: none"> <li>• From Promise to Positioning- India's positioning to a globally competitive digital infrastructure economy</li> <li>• Chennai's Gateway Advantage</li> <li>• Policy as an Enabler</li> <li>• Collaboration is the Catalyst</li> </ul>
16:25 - 16:30	<b>Closing Remarks and Vote of Thanks</b>

# Glimpses Hyderabad Chapter



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At **TEAM MARKSMEN NETWORK**, our mission is to lead from the front as trailblazers in the B2B media landscape. We are India's fastest growing B2B media firm also recognized by DPIIT. We create impactful platforms that inspire thought leadership, foster collaboration, and spark innovation across industries. Driven by a relentless commitment to excellence, we aim to amplify stories of resilience, innovation, and transformation, shaping narratives that empower leaders and drive meaningful progress in India and beyond.



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## ABOUT **MARKSMEN DAILY**

**MARKSMEN DAILY** is a leading and fastest growing digital knowledge platform committed to showcasing stories that engage, inspire, and captivate the imagination. Through crisp, bite-sized information, this new-age website breaks down the world around us by uncovering the latest business happenings, highlights trends to keep an eye on, and demystifies all things complex.

[MarksmanDaily.com](http://MarksmanDaily.com) has been very well-received and gets over 175,000 visitors a month and is already very well received by industry executives and general populace.

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