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**SUPPLY CHAIN  
& LOGISTICS**  
CONCLAVE **2023**  
**2<sup>ND</sup> EDITION**

#TMSupplychainLogistics

# IMPERATIVES IN **SUPPLY CHAIN** MANAGEMENT & LOGISTICS



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# in Focus

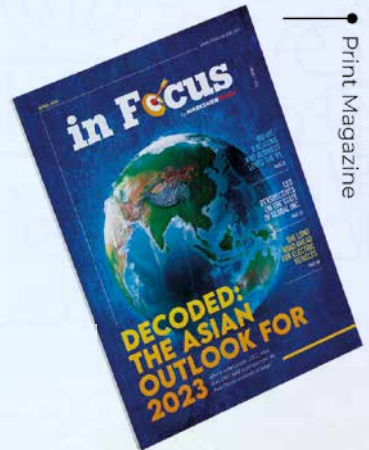
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Through thought-provoking and eye-catching stories, in Focus exists at the intersection of the latest happenings from diverse walks of industry and society. We cover a gamut of topics from across India and the world that we hope and believe will delight, engage, and inform readers.

Through our flagship website, [marksmendaily.com](http://marksmendaily.com), and premium business & lifestyle magazine in Focus, we aim to become a go-to resource for tips, tricks, wisdom, and inspiration from across all walks of industry and society. **MarksmenDaily.com** our news portal, gets over a **175,000 visitors** a month and is already very well received by industry executives and general populace. In a similar vein, we have recently launched in Focus, has a print run of **45000+ copies**



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## ABOUT US

Lynkit is a technology company specializing in combining the use of IoT with blockchain technology, machine learning, artificial intelligence and big data to track, digitize and analyze logistics and supply chain operations. Lynkit has six proprietary products in the market today and these technology products are used by over 5,000 companies in the private and public sectors for real-time vehicle tracking, fleet management and hub operations, managing contracts, billing and payments, and sales and vendor performance management.

Lynkit caters to companies across the board, from courier and logistics companies like Bluedart, Rivigo, Delhivery, Mahindra Logistics, Maersk, and CMA CGM to marketplaces like Flipkart, Reliance Retail, and Zomato to goods manufacturers like Samsung, LG, Hindalco, SIEMENS, Amtek Auto, Volvo Eicher and even public sector and government organizations like Delhi Police, and Bharat Petroleum.

Lynkit's team today is 150-strong, ranging from software developers, PCB designers, firmware engineers, blockchain developers, hardware/IoT engineers and sales, marketing and field installation professionals. Our members come with vast experience from companies like TCS, Wipro, and Ericsson.

We have been awarded the National Startup Award Winner 2022 by Start up India, Excellence Award (IT/Technology) 2022 by Economic Times and Best Start up (Logistics) 2022 by Entrepreneur.

### Lynkit's Brands and Products :

1. Lynktrac - Real-time tracking of fleets, assets, trains and people.
2. LynkID - OCR, RFID, UWB and Bluetooth-based identification and tracking solutions.
3. Lynkgrid - Container Terminal, Parking and Yard automation and management.
4. Lynkgrid - Warehouse Management System.
5. Lynkit.io - Blockchain and non blockchain-based supply chain and transport management systems.
6. PikMyBox - SaaS based platform for D2C order management.





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I will be speaking at the

TEAM **MARKSMEN**



**SUPPLY CHAIN  
& LOGISTICS  
CONCLAVE 2023**  
2<sup>ND</sup> EDITION

on

**Navigating the Complexities  
of Logistics Infrastructure  
and Cross-Border Services:**

**A Way Forward**



**25<sup>th</sup> May, 2023**



**The Lalit Hotel,  
New Delhi**



**VAIBHAV VOHRA**

- Managing Director

**25****MAY 2023**The Lalit Hotel  
New Delhi**TEAMMARKSMEN****SUPPLY CHAIN  
& LOGISTICS  
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2<sup>ND</sup> EDITION

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**IMPERATIVES IN SUPPLY CHAIN  
MANAGEMENT & LOGISTICS****MEET OUR EMINENT SPEAKERS****ANIL SYAL**President  
Safexpress**ANIRBAN BASU**Executive Director & National  
Logistics Head  
Dalmia Cement (Bharat) Ltd**ANKIT GUPTA**Customer Service and  
Order to Cash lead, India  
Mondelez International**ANKUR BHAGAT**Vice President & Chief  
Supply Chain Officer (CSCO)  
P&G India**AVINASH DHAGAT**Vice President Supply Chain  
Hemasa Consumer Ltd  
(Hamearth)**KOPAL AGRAWAL**Chief Procurement Officer  
Hindalco Industries**MANOJ SHARDA**Senior General Manager  
Supply Chain  
Hamdard Laboratories**HAYANK MEHROTRA**Executive Director - Supply  
Chain Transformation  
PwC India**NEERAJ BANSAL**Co-Head & CDO - India Global  
KPMG India**DR. PAWAN  
AGRAWAL**

Motivational Speaker

**PRASAD VASANT  
JOGLEKAR**President Supply Chain  
Jubilant Ingrevia**RAJASEKHARA  
REDDY**Group Head Supply Chain  
APMEA region  
Apollo Tyres**RAJAT DHAR**Head Supply Chain and  
Purchase  
United Colors of Benetton**RAJEEV MEHTA**Senior President and  
Chief Logistics Officer  
Ultratech Cement**ROHIT SAXENA**Director - Supply Chain  
Transformation  
PwC India**SAGAR KADU**Director Logistics, Ministry  
of Commerce & Industry  
Government of India**SANDEEP  
KULKARNI**Chief Supply Chain Officer  
Tata CLiQ**SANJAY GUPTA**Vice President - Corporate  
Procurement and Packaging  
Development  
DS Group**SANJEEV SURI**Senior Vice President - Global  
Omni Channel Logistics &  
Customer Services  
Amway India Enterprises  
Private Limited**SARALA MENON**Executive Vice President -  
Manufacturing and Product  
Supply Chain  
Colgate - Palmolive**SHONIK GOYAL**President & Head Supply Chain  
Sheela Foam Limited**DR. SURENDRA  
KUMAR AHIRWAR**Joint Secretary Department  
for Promotion of Industry and  
Internal Trade Ministry of  
Commerce and Industry  
Government of India**UDDHAV KUMAR**Co-founder and CEO  
Lynkit**VAIBHAV VOHRA**Managing Director  
Continental Carriers

# SPEAKER PROFILE



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## **ANIL SYAL**

*President*  
**Safexpress**

A professional turned entrepreneur turned professional, has spent 25 years in Logistics, most of them at Safexpress. Anil is considered, within Safexpress, a retail supply chain expert having worked with some of the largest apparel and retail supply chains, both domestic and MNC, as their partner.

Besides Logistics he has worked in the publishing world for a couple years and a short stint in Tech.

Currently President of Safexpress, Anil is leading a team of logistics specialists managing some of the most intricate and complex supply chains of companies that depend on Safexpress to handle their logistics requirements.





## **ANIRBAN BASU**

*Executive Director &  
National Logistics Head*  
**Dalmia Cement (Bharat) Ltd**

A well-recognised business professional in the Supply Chain & Logistics landscape in various roles in Global & Indian organisations in leadership role. Nominated for many awards and speaking engagements in various Supply Chain Leadership Summit. Presently work with Dalmia Cement (Bharat) Ltd as Executive Director & National Logistics Head.





## **ANKIT GUPTA**

*Customer Service and  
Order to Cash lead, India*  
**Mondelez International**

Ankit has over 13 years of expertise in the CPG industry across several regions and supply chain verticals. Ankit began his career as a Management Trainee with Nestle in the Foods Business, looking after Supply Planning for MAGGI, and then moved on to Mondelez, where he worked in India, China, and Southeast Asia in roles such as Demand / Supply Planning, Distribution & Logistics, Project Management, and Operations Management. His current work comprises developing long-term Supply Chain strategies for emerging channels such as E-commerce, which are disruptive and threaten long-established service and delivery methods.





## **ANKUR BHAGAT**

*Vice President &  
Chief Supply Chain Officer (CSCO)*  
**P&G India**

Ankur Bhagat currently heads the Supply Chain function for P&G in India and leads Product Supply Go To Market for P&G South Asia. Ankur is also the Executive Sponsor for the LGBTQ+ Inclusion Chapter for P&G India.

Ankur joined P&G India in 2000 after a successful B-school summer internship with the Company in the year prior and has since grown in the Company across various leadership roles. During his stint of over 23 years, Ankur has mastered the Supply Chain function leading

Demand Planning, Customer Service & Logistics, Physical Distribution & Manufacturing for P&G across India, and Asia.

He also represents P&G India in Supply Chain & Logistics Leadership Committee(s) of CII and FICCI. He is also a member of the Advisory Council for SP Jain's Postgraduate Management Programme For Women (PGMPW).

Ankur is a passionate advocate of advancing gender equality and inclusion in Supply Chain, mentoring start-up(s) and education for under-privileged children, in addition to his ardent commitment towards family and work.

Ankur is an alumnus of the prestigious National Institute Of Industrial Engineering (NITIE), Mumbai and has a Bachelor's Degree in Mechanical Engineering from Dayalbagh Educational Institute.





## **AVINASH DHAGAT**

*Vice President Supply Chain*

**Honasa Consumer Ltd (Mamaearth)**

Avinash DHAGAT is a seasoned Supply Chain professional with close to two decades of experience in India and globally. He currently serves as the Head of Supply Chain at Honasa Consumer Limited. Avinash has demonstrated expertise in various areas of Supply Chain, including Demand & Supply Planning, Inventory Management, and Customer Service. He possesses a strong track record of solving complex supply chain problems and establishing the supply chain function as a key business driver.

Avinash's previous experience includes working with top-notch brands like L'Oréal Paris, SuperMax, and Ashok Leyland. He holds an engineering degree from NIT Warangal and has completed his post-graduation in Management from SP Jain School of Global Management. Avinash's specialties include Change Management, Statistical & Analytical Skills, Demand & Supply Planning, Inventory Management, and Customer Service.







## **KOPAL AGARWAL**

*Chief Procurement Officer*

**Hindalco Industries**

Kopal has 20 years of rich and diversified experience in Metals & mining, Oil & gas and banking. She has held several leadership positions in India and globally, having worked with Indian and MNC groups, across different with strong functional expertise in the areas of procurement, sales, general management and strategy.

Kopal joined Hindalco in 2018 in a business transformation role where she led projects across sustainability, recycling, and strategic project management. She transitioned into the procurement vertical in 2020.

Prior to joining the company, Kopal worked in Schlumberger for 14 years with her last role being the Business Head for one of their largest verticals for the Indian subcontinent. She continues to remain on the Advisory committee of Women in Energy.

Kopal is a Chemical engineer and Master's in Management from Birla Institute of Technology & Sciences, Pilani.





## **MANOJ SHARDA**

*Senior General Manager Supply Chain*  
**Hamdard Laboratories**

Manoj has more than 33 years of experience in the area of C&F Operations, Logistics, Warehousing, Distribution Planning, Indirect Taxation, Licensing, Retail Store Operation, Business Processes, Audit, Sales, and Accounting, mainly in F.M.C.G./Commodities/Pharma/Retail/Consumer Durable companies. Between the years 1986 to 2011, Manoj shared his expertise in many organisations such as Salora International, AWB India Ltd. (Australian Wheat Board), ITC /Conagra Foods, Shougang India Ltd., Imperial Cable Mfg. Pvt.Ltd





# MAYANK MEHROTRA

*Executive Director – Supply Chain Transformation*

**PwC India**

Mayank is an Executive Director in Management Consulting team with 17+ years of experience across industry & consulting. He has rich cross-functional experience across end-to-end supply chain including planning, sourcing & procurement, manufacturing, logistics & returns

## **Key areas of expertise**

He has assisted multinational & domestic clients of the firm with respect to supply chain transformation programs, profitability improvement, procurement excellence, strategic cost optimisation, business transformation etc. He possesses rich experience across sectors such as Automotive, Consumer packaged goods, Consumer durables, Building materials, Conglomerates, Oil & Gas, BFSI etc.

## **Relevant experience**

Large scale end to end transformation programs

Led the operations transformation of a prestigious South India based cement manufacturer. Designed interventions across Logistics, Procurement, Sales and Manufacturing and assisted in implementation - leading to 27% growth in y-o-y EBITDA

Led the profitability improvement for a multinational white goods manufacturer through interventions in sales and supply chain

Led the profitability improvement through sales effectiveness and supply chain cost optimization for a pioneer in truck / bus radial and passenger car tyre manufacturer in India. Designed an efficient supply chain ensuring higher availability while reducing inventory and Logistics cost. Improved sales effectiveness through interventions across sales strategy & operating model realignment





## **NEERAJ BANSAL**

*Co-Head & COO - India Global*  
**KPMG India**

Neeraj Bansal is the Co-Head and Chief Operating Officer of India Global at KPMG in India. He drives the India Global growth agenda through cross-corridor strategic initiatives and supports diverse geographies under the India Global Banner.

A senior partner, Neeraj has over 25 years of experience in risk consulting practice. He has significant experience in supply chain function and has led multiple client engagements in centralisation/un-bundling of supply chains; process reviews; creation of procurement and contracting manuals and supporting clients' implementation of SCM ERP modules for major companies operating in FMCG, consumer durables, pharma, EPC, ENR and textiles sectors. Neeraj holds a strong relationship with member firms across ASPAC and has played the role of a market maker by driving growth in international business.

Neeraj has served on multiple forums like the Advisory Executive Team of KPMG in India. He has been a member of KPMG Global BCRE Steering Group, Steering Group of JVs in ASEAN, Central Government Task Force on Project Time and Cost and advisory groups of media organisations. Further, Neeraj has been a member of various forums of industry associations, such as FICCI, RICS, NAREDCO, CREDAI and CII, and has led industry association delegations to ASEAN and Middle Eastern countries. An industry expert, Neeraj has conceptualised 40+ thought leadership reports, authored 70+ media articles and been a speaker at leading industry/media conclaves both in India as well as Singapore, Malaysia, Hong Kong and Dubai.





## **DR. PAWAN AGRAWAL**

*Motivational Speaker*

Dr. Agrawal's Name has been associated with the Dabbawalas of Mumbai for a while. He has been working tirelessly to increase the profile of this integral Mumbai network ever since he began to work his Doctoral thesis "A Study of Logistics and Supply Chain Management of Dabbawalas in Mumbai".

He has given several talks on the Dabbawalas and their system around India, as well as in various countries in Asia and Africa and beyond the Pacific in the United States and the United Kingdom.

Dr. Agrawal has received several awards for his work as teacher including the 'Utkrusht Shikshak Sanman' from the Mumbai National Congress in 2010 and, the Rajiv Gandhi Puraskar in 2007.

Along with his regular work, Dr. Agrawal also runs the Mumbai Dabbawala Education Centre under the Kamlabal Educational & Charitable Trust to further the education of Dabbawalas as well as underprivileged children. Now he is also working on a new thesis "Emergence and Importance of Newspaper Distribution Business in Mumbai." (Mumbai Paoerwala)





## **PRASAD JOGLEKAR**

*President Supply Chain*  
**Jubilant Ingrevia**

Mr. Prasad is a versatile C-level Strategic Supply Chain & Procurement professional with over 28 years of experience in Pharmaceutical, Chemicals, Packaging film, Metal & Mining, Cable & other industries with Multinational and high-growth organisation. He has saved more than US\$75 million to date for various organizations by using various supply chain levers. He handled both Direct & Indirect Material & Services and various Supply chain excellence projects. He is a thought leader who has participated as a panelist on various topics in Supply Chain & Strategic Sourcing at various forums.





## **RAJASEKHARA REDDY**

*Group Head Supply Chain APMEA  
region, Apollo Tyres*

Rajasekhara Reddy is the Group Head, Supply Chain for the Asia Pacific, Middle East & Africa (APMEA) region for Apollo Tyres Ltd. He leads the regional SCM team and is responsible for providing leadership and direction to the regional SCM function. Raj works with various stakeholders like Sales, Marketing, Commercial and Manufacturing teams in order to improve customer service levels, reduce costs and delivery of supply chain cross functional projects.

Prior to joining Apollo Tyres, Raj was associated with from Glenmark Pharmaceuticals, where he was the Vice President for Global Demand Planning and Logistics. Before that, he was associated with Hindustan Coca Cola Beverages and L'Oreal across various geographies. In his career, Raj is credited with setting up a market focused Supply Chain organisation by integrating the markets' supply chain and operations' supply chain, to create a seamless end-to-end supply chain, resulting in increased focus on key deliverables of product availability, cost and inventory management.





## **RAJAT DHAR**

*Head Supply Chain and Purchase*  
**United Colors of Benetton**

A supply chain professional with 20 years of experience in various functions of the supply chain management and across sectors; ranging from consumer electronics like Samsung to FMCG world No.1 cosmetic brand L'Oréal and in Retail for the United colours of Benetton. Rajat currently Heads the Supply Chain and Purchase for United Colours of Benetton, India.

He comes with vast experience in Automation, Logistics, Planning, Large scale project implementation and PL management within the SCM domain; he also carries work exposure in the countries China, Australia, France & Italy.







## **RAJEEV MEHTA**

*Senior President and Chief Logistics Officer, Ultratech Cement*

- Over 35 years experience with leading National and International corporates in Senior Leadership Role. Has worked with UltraTech, Reliance Industries and Holcim for major part of the career journey.
- Chartered Accountant by profession with extensive experience in Finance, Commercial, Business strategy, Supply chain transformation, post-merger integration and Change Management.
- Actively engaged with Govt agencies for ensuring customer centricity in government policies.





## **ROHIT SAXENA**

*Director – Supply Chain  
Transformation*  
**PwC India**

Rohit is a Director in the Management Consulting Practice of PricewaterhouseCoopers Gurgaon office. He has over 17 years of global work experience in Supply Chain Planning, Logistics and Warehousing & EBITDA improvement. He has worked in India, Kazakhstan, South Africa.

He has been involved in projects in the areas of end-to-end Supply chain transformation, Logistics & Warehousing transformation, Integrated business planning implementation, Network Optimization, EBITDA improvement, and Organisational cost reduction for clients in Consumer Goods, Consumer Durables, Auto & Industrial, Pharmaceuticals sector. He has keen interest in latest supply chain trends and upskilling the workforce to ensure the adoption of digital solutions.





## **SAGAR KADU**

*Director Logistics*

*Ministry of Commerce and Industry*

**Government of India**

Mr. Sagar Kadu is a Director in Logistics Division - Ministry of Commerce and Industry, Government of India. Currently working on various initiatives of Logistics Division with objective of “Integrated development of Logistics Sector” with focus on integrated infrastructure development, EXIM Logistics, IT Initiatives and related policy support.

He has done his graduation in Engineering, MBA in Marketing & Information Technology, PG Diploma in International Trade. Mr. Sagar Kadu has vast experience spanning over 17 years in Logistics, Shipping & Supply Chain sector.





# **SANDEEP KULKARNI**

*Chief Supply Chain Officer*

**Tata CLiQ**

Sandeep is at present a Chief Supply Chain Officer at Tata CLiQ, an Omni channel Luxury, Beauty, and Lifestyle platform leading end to end supply chain (WH, Market Place, and Logistics). Before CLiQ, Sandeep has worked at orgs such as JioMart (B2B grocery), Amazon (Last mile, First mile, Seller Ops, and Grocery), L&T Infotech (strategy), and Indian Navy (Submarine Arm). In his free time Sandeep enjoys reading and cycling.





## **SANJAY GUPTA**

*Vice President - Corporate  
Procurement and Packaging  
Development, **DS Group***

Sanjay is a printing & packaging technologist having more than 35 years of experience in sales, marketing, production, procurement, packaging, and development. He holds a PGDM in Advertising and Masters in Sales & Marketing. He is an executive member and advisor of many institutions including BIS Committee, PHDCCI, ASSOSCHAM, CII and PackPlus. Sanjay directs and runs a talk show on YouTube known as 'Shifting Focus'. He has authored a number of scripts published in national and international journals.





## **SANJEEV SURI**

*Senior Vice President - Global Omni Channel Logistics & Customer Services*  
**Amway India Enterprises Private Limited**

Sanjay is currently working as “Senior Vice President - Global Omni Channel Logistics & Customer Services” in Amway India. He has cross-functional and diverse experience in supply chain management. He expanded his distribution in India with companies such as Flipkart, Samsung Electronics, HCL Infosystems, Nitco Tiles, New Holland Tractors, and Ashok Leyland. He is also knowledgeable with process innovation, SCM network planning, and warehouse layout planning with an emphasis on efficiency and cost.





## **SARALA MENON**

*Executive Vice President, End-to-End Supply Chain, Colgate-Palmolive (India) Ltd.*

Ms. Sarala Menon is Executive Vice President, End-to-End Supply Chain, and is responsible for the overall management of the Colgate Plants at Baddi, Goa, Sanand and Sricity in India.. Her area of focus is on optimizing all manufacturing operations to deliver superior customer service, product quality, and Environmental, Occupational Health & Safety (EOHS) performance. Ms. Menon joined Colgate-Palmolive, India in 1997 and progressed through leadership roles within the Supply Chain and was appointed Vice President, Customer Service & Logistics in July 2009. In 2014, she moved to New York as Director, Global Colgate Business Planning - Customer Service & Logistics within the Global Customer Development team, with responsibility for the Latin America and Asia Pacific Divisions. In her previous role, Sarala, was Customer Service & Logistics Director, Central Europe West Region (comprising of Germany , Switzerland and Austria ), where under her able leadership, her team built a highly customer focused logistics operation that efficiently delivered on service KPI's of Case Fill and On-Time delivery, Inventory Management and Demand Planning. This resulted in her achieving substantial cost savings that became a new benchmark for the logistics function in the region. Sarala holds a degree in Chemical Engineering from National Institute of Technology, Warangal and an MBA from NMIMS, Mumbai.





## **SHONIK GOYAL**

*President & Head Supply Chain*

**Sheela Foam Limited**

Shonik Goyal has over 18 years of enriching experience in end-to-end Supply Chain Management including Strategic Sourcing, Capital Sourcing, Contract Governance, Material Planning, Distribution Management, Order Fulfillment, Customer Service, Production Planning, Cost Management & Budgeting - with best in class organizations like GSK Consumer Healthcare Limited (GSKCH), Honda Siel Cars India Limited (HSCI), Bajaj Consumer Care Limited, Indus Towers Limited, Bharti Infratel Limited & Punj Lloyd Limited.







## **DR. SURENDRA KUMAR AHIRWAR**

*Joint Secretary Department for  
Promotion of Industry and Internal  
Trade Ministry of Commerce and  
Industry, **Government of India***

Dr. Surendra Kumar Ahirwar is a 1996 batch officer of Indian Railway Traffic Service. He is currently posted as Joint Secretary in the Department of Commerce, Ministry of Commerce & Industries, looking after foreign trade with CIS and/North East Asian Territories, logistics, public procurement system in the Government. Before joining Ministry of Commerce and Industries in 2018, he has worked in Ministry of Railways in various positions, managing operations, marketing, infrastructure planning, project implementation, PPP Project planning & implementation and Mumbai-Ahmedabad High Speed Rail Project etc. He has been recipient of many awards including the National Award for improving efficiency in operations of Railways.

Dr. Ahirwar has Bachelor Degree in Medicine and has done Professional Courses in PPP from UNESCAP, Certificate Course in Project Finance & PPP from Institute of Finance, New York, besides the formal training in Management of High Speed Railways from Chengdu, China. He has represented Ministry of Railways at international conferences like SMART RAIL Conference on Passenger Rail and Transit Technology at Charlotte, NC, USA and has associated with High Tech. Partnership Corporation between India and Germany.

Dr. Ahirwar has been associated with the Logistics Division since 2018 as Director, and as Joint Secretary, Ministry of Commerce & Industry from February 2020, he has been looking after International Trade with regards to North East Asia, CIS, GeM, besides Logistics. In DPIIT, as Joint Secretary, has been looking after PM GatiShakti, Logistics Policy and others.





## **UDDHAV KUMAR**

*Co-founder and CEO*

**Lynkit**

Uddhav, began working towards the goal of changing the logistics industry whilst he was still in college, where he founded Lynkit in 2017. At Lynkit, Uddhav leads the charge with a focus on product design and development, customer acquisition and business development. He played a key role in Lynkit's transformation from a services company in 2019, to a product company, where Uddhav also decided to have the company foray into blockchain technology which led to their product being showcased on Linux's global blockchain showcase - it was the first Indian company to have achieved this. In 2022, Lynkit went on to win Entrepreneur India's Start up of the year in logistics/fulfilment as well as the Govt. of India, National Start Up Award in the field of Industry 4.0. Lynkit is powering the Indian logistics industry by providing its technology to Flipkart, Delhivery, Zomato, Blue Dart, RIVIGO, Bharat Petroleum, Sleepwell, Aditya Birla Group, SIEMENS, Samsung, LG and 4500 others through its 6 products covering supply chain automation which together cater to over 5000 companies who are supported by a team of over 125.

In 2022 Uddhav was also awarded with the Economic Times Excellence Award along in the field of IT and Technology. Uddhav is passionate about making a difference and thus started Humara Truck, a CSR initiative for commercial drivers to find better jobs and upskill themselves. Uddhav has also recently been recognised as a trade facilitation and technology expert by the Asian Development Bank and has been the principal consultant for helping countries such as Maldives, Sri Lanka and Bangladesh digitize their logistics sector. Uddhav also serves a board member of the National Highways for EV which is accelerating the usage and onboarding and policy making around EVs in India.





## **VAIBHAV VOHRA**

*Managing Director*

**Continental Carriers**

“Vaibhav is an accomplished international business leader leading the end-to-end supply chain management industry from India. As the Managing Director of Continental Carriers, he has partnered with CEOs and CXOs of Fortune 500 organizations, driving growth, optimizing value, and promoting business ethics through supply chain efficiencies.

With close to two decades of experience, he has developed and led high-growth multi-cultural teams globally, scaling operations, diversifying portfolios, and increasing shareholder value. He currently serves as the Chairman of the Logistics and Maritime Committee at the Indo-French Chamber of Commerce and is the Regional Director of South Asia for Aviation Logistics Network.

Vaibhav’s success is attributed to his entrepreneurial mindset and his degree in Entrepreneurship and Finance from Babson College, Boston, USA. He is always quick to grab opportunities, take calculated risks, and capitalize on them with speed, transforming the group into one that prides itself on a pioneering approach towards technology adoption and ethical business practices.

His process-oriented approach and structural reforms have elevated the group’s strategy, aligning with Indian and international standards of business excellence. Under his leadership, the group has diversified into logistics infrastructure by launching India’s first Greenfield air freight station in New Delhi.

In addition to his professional achievements, Vaibhav gives back to his alma mater as part of the Board of the Institute of Family Entrepreneurship and JR Global Advisory Board of Babson College, US.”



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**AYASKANT SARANGI**  
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Head HR - Commercial Vehicle  
Business Unit  
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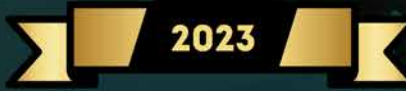


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